

v	Establish Lead	erican Ornithologists' Union and American Association for the Ad-	Avery, Ig 0000 MacElroy 113	John Bland Reigeluth	Andover won the first moder
•'	feet in	vancement of Science, recording in	Haviland 0 0 0	Mary Norton Rounds	track meet of the season by defeat-
11	KENNEDY LOSES ON TIME	motion pictures the habits of wild	Weller, rg 1 4 6 Maher 0 0 0	Mrs. Rhodes G. H. Lowe	ing Huntington school 37 to 26. The Blue cindermen placed first in
Ne		birds, game animals, and insects.		Peters R. A. Jones	only three of the seven events, but
1	D. Henry In The 135 lb. Class Loses; R. Snyder In 155 lb. Wins Time	promises to make his talk interest-	Totals 9 <u>8</u> 26	Myra Thornhill G. T. Peck	managed to secure their winning
. <b>.</b>	Advantage	ing and entertaining to all.	Referen-Higgins. Time of quarters	(Continued on Page 4)	margin by capturing most of the
02					second and third places.
	In the first match of the season	SKETCH CLUB HOLDS	A. B. TROWBRIDGE GIVES	<b>ROMANS MEET SAXONS;</b>	In the shot-put Dwyer, Pfeiffer,
n	the Blue wrestling team easily de-				and Sears placed first, second and
	feated Milton Academy by the de-	<b>REGULAR MEETINGS</b>	TALK ON WASHINGTON	GREEKS, GAULS ON MAT	third respectively to score the only
	cisive score of 19 1-2 to 7 1-2.				sweep of the meet. Despite the
5	<b>Taking</b> three of the matches by	<b>Progressing Under Direction Of</b>	Consulting Architect On Folger	Coach Carlson Urges More To	absence of Captain Badman, An-
7		Mr. Greason, Resident	Shakespeare Memorial	Try Out For Sport; Too	dover won the high jump event when Scott cleared the bar at 5 ft.
	falls, two by time decisions, with	Instructor	Library	Few Out Now	6 in. Furse, in the 600-yard run,
	one draw and a loss in the remain-				scored the only first for Andover
	ing bouts, the wrestlers were high-	The Sketch Club has held sev-	SLIDES ILLUSTRATE TALK	The second club wrestling meet	in the running events, in 21 sec-
	ly successful in their opening en-	eral meetings and is progressing		will be held in Bulfinch Hall Fri-	onds. The visitors showed unusual
۵۰.	counter.	very well. As vet, there are not	Gives Graphic History Of City And Describes Architecture Of	day afternoon. The Romans will	strength in the shorter dash events,
Ł		many men in the club, but Mr.	Buildings	compete with the Saxons, while the	especially McKee who won both
		Greason, the instructor, hopes that		Greeks will meet the Gauls. At the	the 40 and 300 yard dashes. The meet in detail:
cat	victory by his clever wrestling in	more will come into it later on.	Speaking on a subject which	last meet, the Romans beat the	40-yard dash: Won by McKee
-	the 115-pound class. In the 145	Many students are of the opin-	has been his business and on which	Greeks, 10-0. The Saxons and	(H); 2nd, Armitage $(A)$ ; 3rd,
EÈ	and 175-pound divisions, Stevens	ion that the Sketch Club is a reg-	he is a recognized authority. Mr.	Gauls tied.	Crosby $(\Lambda)$ . Time 4 4-5 sec.
	and Lewis were also outstanding	ular class and thus have not	A. B. Trowbridge gave an illus-	Coach Carlson says that the	40-yard hurdles: Won by Pea-
	for Andover. In the only defeat of	wished to enter it. This is not the			body $(H)$ ; 2nd, Day $(\Lambda)$ ; 3rd,
N	the meet, Captain Kennedy lost a	case, however. The Sketch Club	Development of Washington at	year is that there haven't been	Kitchell, Time 5 2-5 sec,
Te	very close decision to his opponent. Henry and Snyder both won time	is not a class; it is a group of stu-		enough bouts due to the small turn- out for the sport.	300-yard dash: Won by McKee
_	advantages from their Milton ad-	dents who enjoy drawing, paint-	Mr. Trowbridge started by de- scribing the early history of Wash-		(H); 2nd, Armitage $(A)$ ; 3rd, Crosby $(A)$ Time 35 1-5 sec.
_	versaries, and Murray, in an excel-	ing or working on other phases	ington With Lafavette came a	dents to come out for club wrest-	600-yard run: Won by Furse
5	lent defensive match, held his man	of art which interest them. There			$(\Lambda)$ : 2nd, Smith $(\Lambda)$ : 3rd, Por-
		is no set course and no set hours.	staved in America and, when	builds himself up when doing so.	ter (II), Time 1 min, 21 sec.
he		although Wednesday and Saturday	in the second part of the second	The majority of the men on the	1000-yard run: Won by Hines
al	ANDOVER 5-Kinne-fall			varsity team have had previous ex-	(H): 2nd, tie between Brayton
-	S-Kinne-rall	times. Members may come into the studio and work at any time	building of a capital, he drew some		and Mahoney (A), Time 2 min
	0	· · · · ·	plans which Washington, Madison, and Jefferson approved. Work		31 1-5 sec
)	5-Stevens			not now competing in club wrest-	Shot put: Won by Dwver $(\Lambda)$ , 48 to 7 in , 2nd Di $(0, 1)$
	3 Reiter-Dec. T. Adv.			ling, but who would like to do so, they should report at Bulfinch Hall	48 ft. 7 in.: 2nd, Pféiffer (A), 44 ft. 5 in : 3rd, Sears (A), 42 ft. 4
APE	112-Draw	Mr. Greason hopes that art will			1-2 in.
5113	5 Lewis—fall	soon become a major activity here.	signed and another young man	are no other men present from	High jump: Won by Scott (A),
		and that Andover will be a vital	named Ellicot took his place. He	their class, they will be given a	
لا	Andover	force in developing interest in art.	accomplished a little, but until	chance to wrestle.	(A) and Newton (H), 5 ft. 4 in.
	(Continued on Page 4)	•	(Continued on Page 4)	•	-
		I I		-	

#### THE PHILLIPIAN

# THE PHILLIPIAN

Member of Southern New England Federation of School Newspapers Member of Columbia Scholastic Press Association

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Editor in charge of this issue-George T. PECK

ANDOVER, MASS, JANUARY 25, 1933.

# Sunday Musical Services

The custom inaugurated last Sunday with a most pleasant concert by Mr. Rulon Robison of the Boston Symphony Orchestra of having a brief vesper service of music with a guest soloist in place of the customary short service is, in our opinion, a very commendable one. Certainly last Sunday's concert was appreciated and liked by the student body as a whole more than any but the most exceptional vesper service. Whether this was due to its novelty or was a real appreciation only time can tell. We feel, nevertheless. that there is to a considerable degree genuine interest in these musical services and we feel that whether as a regular policy or not they should be continued. The afternoon sermon is not so important as to be really missed; the morning sermon is really quite adequate. And this new vesper musicale, giving Andover students a quiet thirty minutes of contemplation and relaxation and an opportunity to hear outstanding music played by outstanding artists, does fill a very definite need.

filled with the stories of dreamers who struggled against conservatism for years only to have their work praised and their name glorified years later. But Howard Scott has without doubt made free use of exaggerated figures and from them drawn exaggerated conclusions. His proposed fourhour day and four-day week cannot be classed as anything but misleading propaganda for a new political and economic system. He does not venture to say how his dream will be accomplished, nor does he see fit to elaborate on the details of his technocratic paradise. To all outward appearances there is no factual backing for his statements. And furthermore he has stooped to all of the many American publicity schemes to further his own personal Technocracy. His shrewd publicity agents have presented his dream in such a way to take the American populace by storm. About the best that can be said for Scott is that by his ardent publicising he has made the average American seriously think about the rapid advance of the machine and the future of our civilization.

#### IV

The group headed by Professor Walter Rautenstrauch of Columbia University which has just split from Scott offers more possibilities for serious work in the field of Technocracy. It is not concerned with publicity; it is not attempting to convert all America to the technocratic creed. But it is seriously carrying on the Energy Survey of North America begun by the original Technocracy. In Mr. Rautenstrauch's words it is interested, (1) "In a study of our natural resources and the rates at which these have been consumed during the last one hundred years, (2) In a study of the quantitive changes in time during the past century; in the processes by which we as a people provide ourselves with food, clothing, shelter, and services; and particularly as these changes affect the labors of men and the use of energy; and (3) in a study of the principles of organization and management by which the processes of production, distribution, and consumption may be controlled and maintained in balanced quantitive relationship."

This branch of Technocracy unlike the original has the official backing of Columbia University. It is in the hands of competent scientists. It has set out with very definite objectives in surveying the American scene from a Technocratic standpoint. With the attention of the American public already called to Technocracy by the ardent Mr. Scott, Professor Rautenstrauch's findings should receive gratifying attention and will have a chance to exert a real influence on the United States.

# v

## ALUMNI NEWS



Bailey Brown, P. A. '32, recently elected president of the Freshman Glee Club at Yale.

### Yale

Bailey Brown, P. A. '32, of St. Johnsbury, Vt., has been elected president of the Freshman Glee Club at Yale, according to a recent announcement. Brown was prominent in the glee club at Andover. R. B. Cooke, P. A. '32, forward on the Yale Freshman sextet, scored two of his team's seven goals against Hotchkiss Saturday. MARRIAGES

The marriage of Miss Katharine Milligan to John McDougall Case of Darien, Conn., was recently announced by the bride's parents, Mr. and Mrs. John R. Milligan of New Canaan, Conn. The couple will resi le in Norwalk,

# WILLIAM RIEGEL WRITES **ARTICLE ON ADVERTISING**

College Men In Advertising Subject Of Interesting Article

### **RESEARCH DIRECTOR** FOR THE NEW YORKER

EDITOR'S NOTE: Mr. William E Kiegel, Director of Research for the . Idvertising Department of the New Yorker, has kindly consented to write this article on the opportunities and demand for college men in advertising.

BY MR. WILLIAM E. RIEGEL Comparatively speaking, advertising is a new business-a new

branch of industry. Twenty years ago, which really isn't such a long time, advertising was in its infancy-and by the same token in its ascendancy. Even fifteen years ago, there were many people, particularly the old-time

college graduates-our fatherswho thought of the advertising business as an upstart profession. Couldn't compare with banking or manufacturing, said they.

As a matter of fact, advertising at that time wasn't what it is today. The ethics of the business

Mr. Case attended Phillips Acad. emy and Harvard and is a member of the Harvard Club of New York. the Wee Burn and Tokenee Clubs of Darien, and the University Club of Bridgeport.

### HARVARD

George Armstrong (Ott) '32 has been laid up for the past week with severe car trouble, for which op. erations loomed. He is now recovering....When Brown met Harvard on the mat Wednesday, Grid. ley Barrows, ex-'30, fought his match to a draw. Joe "Bull" Breed '32, Brown cub grappler, was out of the yearling meet because of ill health. In the '36 contest, the Cantabridgeans ciphered the Bruins 36-0, Whitey Read '32 garnering one of the tumbles. The Crimson varsity won 25-3... Jack Rowland '32 is hard at work on a device which will keep your hat from falling off while you are gargling.... The first issue of the Lampoon put out under the acgiof the new board, on which Dick Walsh '30 is Ibis, was barred from the mails by the Cambridge postal authorities and barred from the males by the college censors. A delegation of Princeton P. A men on a little vacation visited Harvard Monday in the person ages of Wally Ward, Ring Lard Cot ner, and Dave Escher '32.

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would be ill-fitted in advertising because the prerequisite of a successful advertising man is knowledge.

A knowledge of literature. knowledge of philosophy. knowledge of psychology. Theare just a few of the subjects that the successful advertising agene man must know. Small wonde then that we find college men r advertising. Advertising, as business, requires the university graduate. And the universit graduate goes into advertising be cause he can make money out o it. Make more money more quicly, than can the doctor or the law yer; for instance.

Advertising is an extremely in teresting profession, and to be advertising is like being in a ha 'ozen different businesses at one It may be for this reason that appeals so strongly to the collec man whose interests are more d versified than those of the perwho did not go to college. An a vertising agency works for five ten or more clients-each in a de forent branch of industry-ar therefore you as a member of a advertising agency are working as many different kinds of busine-To do which requires a good de

# Technocracy

# $\mathbf{III}$

The action of Columbia University Monday last of turning out Technocracy as represented by Howard Scott and disclaiming all responsibility for him and his claims, was undoubtedly a good thing for the movement as a whole. For by the unfavorable publicity attendant on this ejection and by the loss of apparent university backing, Columbia has put an almost insurmountable obstacle before Howard Scott and his followers, whose motives were always one of the weaker links in the arguments of Technocracy.

This Howard Scott has been one of the storm centers of Technocracy since its inception. A man of questionable experience and training, he gathered about him in Greenwich Village in New York a group of dreamers and idealists similar to himself, and, pooling their knowledge and hopes, they presented Technocracy with a capital "T" to the American public. Far be it from us to disparage Howard Scott because he is not recognized by the best of technical society, because he has met with almost universal failure in his attempts to convince leading technicians of his views. The history of science and medicine is

The striking feature of the predictions of the more enthusiastic and optimistic technocrats that has caught and held the attention of the average American is briefly this: every citizen of the United States will work on the basis of a fourhour day and a four-day week with a two weeks vacation in summer at full pay. Furthermore the level of living will be on a scale approaching that the Republican Party so credulously predicted for the American people in 1928. The very prospect of a two-car garage, of a chicken in every pot, sent the public flocking to the standards of the Republican Party and Herbert Hoover at that time; now it sends them flocking to Technocracy. This spectacle of an entire nation prostrating itself before materialism is a curious one, for certainly Technocracy makes no allowance for spiritual values. (In referring to Technocracy at this point we are referring to the Technocracy of Mr. Howard Scott. Dr. Rautenstrauch's survey is not connected in any way with Mr. Scott. Dr. Rautenstrauch has the opportunity from his research to help choose the course the country is to take; he proposes no technocratic paradise, no dominance of materialism.)

It is typical of America, this neglect of considering art, religion, the spiritual side of life. Not one of a hundred Americans, reading of Technocracy, has stopped, we venture to say, to wonder how the arts and the church will fit into this new scheme of things. The mirage of luxury and leisure entices and entrances them. Once more materialism has demonstrated what a hold it has on the United States. And Technocracy with its dream of individual prosperity and wealth marches on.

were not all they might have been. Standards for "copy" were not very high. In a word, advertising wasn't particularly truthful, Small wonder then that older men looked askance at advertising as a profession.

That was in 1910-let us say. Since then a great many changes have taken place-both within advertising as an industry, and without. Because of the growth of our population, and the resulting problems of how to get people to buy certain products, and how to get those products to the people, (called consumers), advertising as we know it today came into being.

Manufacturing plants increased in size and in number. Our country grew from 92 million people in 1910 to 123 million people in 1930 So it developed that the quickest. best and most economical way to get those people to buy the products made by those many factories, was through the medium of advertising.

Today advertising is a lucrative business. It does not suffer from seasonal variations as do other branches of industry. And because there is "money" to be made in advertising, we find it appealing as a life-work to the young man leaving college. But that isn't all. Advertising is practically a science. It is the most persuasive of the arts. It is in reality the prac-What do tice of psychology. people want, what will they buy how can they be made to buy a certain commodity? The answers are not easy to get at. The solutions to those problems require that the person solving them have more than a grammar school education. I tively new business-which it

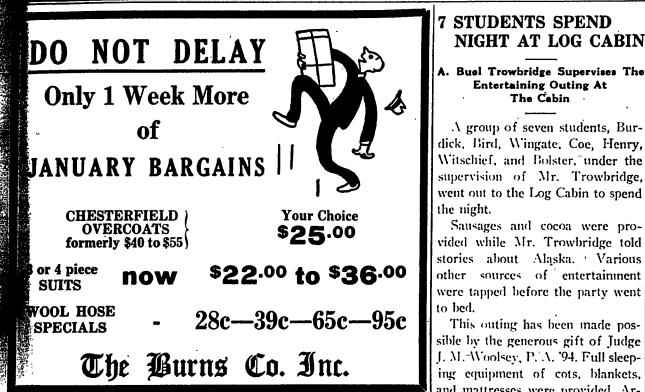
f knowledge. The kind edge that comes from a collec education.

But more than this is the fathat advertising is a most comp cated business. You may think it as the production of nice look advertisements in magazines a newspapers. These are but par an integral part, of a vast meth of procedure. First, the adverting agency must make a study the product to be advertised. merits. Its appeal. Its comp tion. The price at which it show cell. Then they have to find ( who will buy that product—whe these people live. After which way has to be developed where that product can be placed stores so you, as a consumer, c buy it. So the advertising age has to know all about (1) R search (2) Marketing (3) Co layout, and appeal of adverts ments; and (4) merchandist You must admit that it takes bra" to do all these things.

So we find college men in add tising. Hundreds of them. The ands of them. "Who's Who in ' vertising" is made up mostly college men. Your successful : wealthy advertising agent is a c lege graduate. He has someth the non-college man hasn't. The why he's a success. Of couts there are successful men in adv tising who never went to college but they've had to study on the and have had more hurdles to ov come. Maybe they deserve and tra portion of credit.

Earlier in this little article said that advertising was a " 4 Your mill-hand or day laborer Fifteen or even ten years ago,<sup>5</sup>

(Continued on Page 3)



# William Riegel Writes Article On Advertising

(Continued from Page 2)

vertising was small in stature and wasn't as complicated as it is today. Courses in advertising were few and far between. Even books **bn** advertising were not plentiful. Today, however, we have sound courses in advertising in many of our leading universities. Courses

even, in different branches of advertising. At Harvard, at Columbia, at Pennsylvania, one can study advertising and all its ramifications -for, you see, advertising as profession is officially recognized. And as a profession, a branch of industry, it is gigantic.

Advertising appeals to the college or university graduate. Advertising requires the knowledge the college man possesses. Advertising is a lucrative business. There-

J. M.-Woolsey, P.A. '94, Full sleeping equipment of cots, blankets, and mattresses were provided. Arrangements can be made with Mr. Trowbridge concerning the food and cooking utensils, for which fifty cents is charged per person. Any students wishing to spend a Saturday night at the Cabin under his tutelage may see him. Those who are on the non-excuse list cannot attend these outings.

fore the college man goes into advertising.



The Tea Dance scheduled by the Senior Council for Saturday, February 4, will be held as originally announced. The Abbot Academy dance also planned for that date has been put forward to avoid conflict.

**RULON ROBISON SINGS** AT VESPER SERVICE if you like you large one free.

**Boston Symphony** Orchestra

Rulon Robison, noted Boston singer, offered, in place of the usual sermon, a program of solos, accompanied by Dr. Pfatteicher at the organ, during the Vesper service on January 23rd.

Among the selections which Mr. Robison presented were: Handel's Comfort Ye from The Messiah. If With All Your Hearts. from Mendelssohn's Elijah, Stainer's My Hope is in the Everlasting. and Franck's Panis Angelicus.

Mr. Robison gave voice lessons at Andover several years ago. He is now teaching at the New England Conservatory and at the Longy School of Music. He was a soloist with the Boston Symphony Orchestra in Boston and New York. Some Andover students are now taking vocal lessons from Mr. Robison.

**Huntress Meets All Competition!** 

I will photograph each member of the Senior class without charge and give glossy print to Pot Pourri Editor.

If you order photographs I will give you free one large portraitvalue \$3.00.

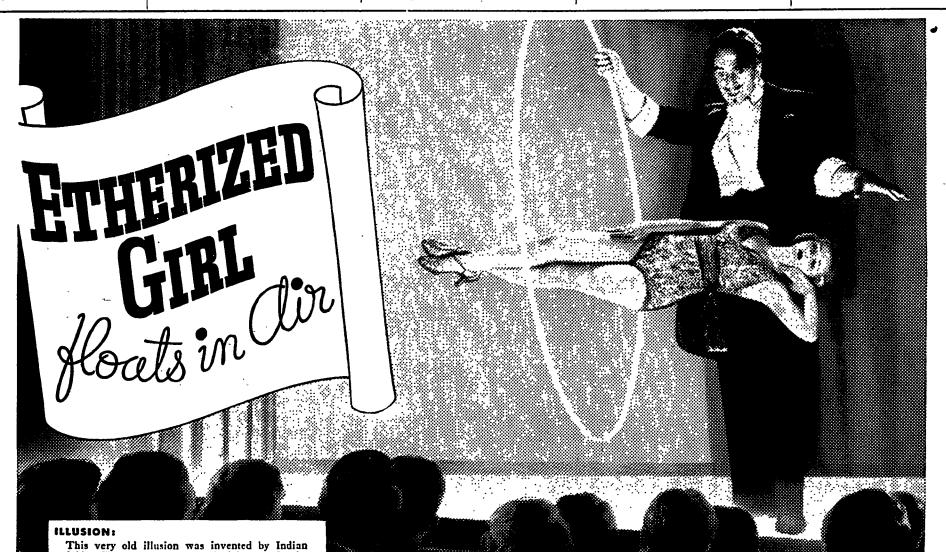
If days of depression require drastic measures I am for it. Now make your appointment for the Pot Pourri glossy. Order a dozen, if you like your proofs, and get a

For 17 years I have done prac-Formerly Soloist With The tically all the Pot Pourri work and no charge has been made to the Pot Pourri for any pictures-the groups being made free of charge.

This year I will make it possible for every Senior to be in the Class Book and rely upon my ability to make and sell good photographs.

# Louis Huntress **PHOTOGRAPHER**

W. J. MORRISSEY TAXI SERVICE Park St., Andover, Mass. Telephone 59 STORAGE WASHING BUSSES GENERAL JOBBING and TRUCKING BAGGAGE TRANSFER



great magician, Robert-Houdin. At that time, ether had just been discovered, and little was known about it. Houdin claimed that he had discovered that this new anesthetic could make people light as air. To prove it, he caused the subject to rise into the air and float apparently suspended. He passed a hoop around the body to show there were no wires or supports.

#### **EXPLANATION:**

**KEPT FRESH** 

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There are many, many explanations for this old trick. One is that the girl wears a concealed harness, which ends in a socket between her shoulder blades. This is attached to a piston below the stage. The piston is pushed up from below, causing her to rise in the air. The piston is invisible, because it is covered with mirrors which reflect surrounding draperies, similar to the background. The magician can pass the hoop over her body because it is cut in one place. It can be pulled apart for a second when it passes the piston.

SOURCE: "Modern Magic" by Professor Hoffmann. George Routledge & Sons.

Copyright, 1933, R. J. Reynolds Tobacco Company

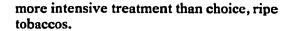
**NO TRICKS** .. JUST COSTLIER TOBACCOS IN A MATCHLESS BLEND

# lt's fun to be fooled \_\_\_\_ .it's more fun to KNOW

Another "magic show" is cigarette advertising.

One of its greatest tricks is the illusion that cigarettes can be made miraculously "MILD" through manufacturing methods.

THE EXPLANATION : All popular cigarettes today are made in modern sanitary factories with up-to-date machinery. All are heat treated-some more intensively than others, because raw, inferior tobaccos require



The real difference comes in the tobaccos that are used. The better the tobacco, the milder it is.

It is a fact, well known by leaf tobacco experts, that **Camels are made from finer, MORE EXPENSIVE** tobaccos than any other popular brand.

This is why Camels are so mild. This is why Camels have given more pleasure to more people than any other eigarette ever made.

It's the secret of Camels' rich "bouquet" ... their cool flavor... their non-irritating mildness.

All the natural, ripe goodness of Camel's tobacco is kept fresh for you by the famous air-tight, welded Humidor Pack. Don't remove it.

CANELS

Contained from Put 11       and the Brid to risk containing to the second piece of the contained of the Put 11 and the Brid to risk containing to the second piece of the contained of the Put 11 and the Brid to risk contained to the second piece of the contained of the Put 11 and the Brid to risk contained to the second piece of the contained of the Put 11 and the Brid to risk contained to the Second piece of the contained to the Put 11 and the Brid to risk contained to the Second piece of the Second p	PAGE FOUR	THE PHILLIPIAN		WEDNESDAY, JANUARY 25, 1933
Ref and the sharehold and the barehouse during and the formation of the forma	Talk On Washington (Continued from Page 1)might resemble the country ho of an English or Irish gentlem of the 17th or 18th century.Roosevelt became resident, Wash- ington was never brought into a fine condition as a city. Mr. Trowbridge's first slide was one of the dome of the Capitol at night. This is one of the most beautiful domes in the world, con- structed entirely of cast iron, and planned by eight architects. Inmight resemble the country ho of an English or Irish gentlem of the 17th or 18th century. The Washington Monument, M Trowbridge continued, is 55 f square at the base and 550 f tall. This is not as tall as a law skyscraper, and if these are er built in Washington, much of beauty of the city will be lost. Although the Congressional brary is a fine example of Ital	here largest library in the world with a fine arts department including 500,000 prints. The Lincoln Me- morial, a splendid piece of Grecian architecture, with its horizontal lines makes a break in the vertical lines of the surrounding, monu- ments and buildings. Mr. Trowbridge then went on to describe the new Archives Build- ing. Mr. Trowbridge closed his speech	Captains Elected For Club Swimming Squade Captains were elected by the club swimming teams on Mon- day: Leary was chosen captain for the Romans, Browning, for the Greeks, Heywood, for the Gauls, and Dove, for the Sax- ons.	ANDOVER, MASSACHUSETTS Wed. and Thurs., Jan. 25-26 "SILVER DOLLAR" Edward G. Robinson "NO MORE ORCHIDS" Carrol Lombar: PARAMOUNT PICTORIAL NEWS Fri. and Sat., Jan. 27-28 "IF I HAD A MILLION" Charles Ruggle "HELL'S HIGHWAY" Richard Dra COMEDY
Zipper Costs       March 41 Date Of Data (Cub) Flammedia (Cub) Flammed	CARL E. ELANDER       56 Main Street Andover, Mass.         Tel. 1169       56 Main Street Andover, Mass.         Corduroy Trousers	with a description of the Polger Shakespeare Memorial. The ex- terior is of classic design, but the interior is Tudor. At the base of the windows are Greek designs in high relief of the more famous scenes of Shakespeare's plays. Mr. Trowbridge was a consulting ar- chitect on this building, and thus was able to present an exhaustive	2ND CONTEST MONDAY Two Upasts In Ladder Tournament Dalrymple Beats J. Haines In One The Chess Club held the second contest in the ladder tournament, Monday evening, January 23. An	BILL POLAND Successor to H. F. CHASE
HOOD'S MILK       Miles Adments of Balander Unaversed Balander Unave	Zipper Coats	March 4th Date Of Dramatic Club Play (Continued from Page 1) Lou Max J. S. Greene Jim Cargan Peterson Thomas Hayden Unassigned	rymple, a very promising candidate, in fourth place. Dalrymple badly defeated J. Haines. Scoville beat Dove in a fast. loosely played game. Dorsan de- feated F. Haines in another upset. Warshaw defaulted to Hartman and the Wales vs. Wofsey match-	Full Line of HOCKEY AND BASKETBALL SUPPLIES C. C. M. SKATES
A-Draper-decision       The Provisions         A-Draper-decision       Tea Room         B-Draper-decision       Tea Room         C. S. WARDEN       Tea Room         Wholesale Meats and Provisions       Andover, Mass.         Andover, Mass.       The ANDOVER BOOKSTORE         Outfiners to Phillips Academy       Scheaffere's         Scheaffere's       Outfiner Ramin Gives         Outfiners to Phillips Academy       Scheaffere's         Scheaffere's       Pen and Pencil Sets         Base State       Continer Ramin was born in         Karlsrühe on October 15, 1893       Diaries and Calendars         The Bookstore will close every Wednesday at 6       The sectival at Leipzin 1920, this aftermoon in the Coming forw mass birm in the restival at Leipzin 1920, this aftermoon in the Coming forw mass syst, doubtial of their starting hones the afternoon in the Coming forw mass syst, doubtial of their starting hones the afternoon in the Coming forw mass syst, doubtial of their starting hones the afternoon in the Coming forw mass syst, doubtial of their starting hones the afternoon in the Coming forw mass syst, doubtial of their starting hones the afternoon in the Coming forw mass syst, doubtial of their starting hones the afternoon in the Coming forw mass syst, doubtial of their starting hones the afternoon in the Coming forw mass syst, doubtial of their starting hones show afternoon in the Coming forw mass syst, doubtial of their starting hones show afternoon in the Coming forw mass syst, doubtial of their starting hones syst, doubtial of their starting honesysthereage st	A NEW ENGLAND QUALITY PRODUCT	The Owner of Baldpate Unassigned Andover Wrestlers Overwhelm Milton (Continued from Page 1)	Wilson, and Buchanan defaulted to Dulmage. Dulmage and Powel- son then played an unassigned game. Dulmage was so far ahead at eight o'clock that Powelson gave up. The Deming vs. Griffin match has not yet been finished. The Chess Club will hold its next contest. Monday evening, January	Developing Printing Enlarging Outfitter for all Phillips Academy Teams 48 MAIN ST., ANDOVER, MASS.
Andover, Mass.       Gunther Ramin Gives Organ Recital To Big Audience In Chapel       The Greeks Will Meet The Romans; The Saxons, The Gauls       It I         THE ANDOVER BOOKSTORE Outfitters to Phillips Academy       Imshruck was very admirable. SCHEAFFER'S Pen and Pencil Sets <b>\$5.00</b> The Greeks Will Meet The Romans; The Saxons, The Gauls       If I         With the first club baskethall canes this afternoon, all fouring tooth and is for the most part self- tuerkit. At the age of nineteen he store ceveled position of or- ganist of St. Thomas's Church, bour are the mainstays of the store ceveled position of or- ganist of St. Thomas's Church, bour are the mainstays of the store four are the first game of which starting have McWilliams, Johnson, and his performance placed him in the spread tremendously.       PHILLIPS ANDOVER Rid DING STA BLE Rid DING STA BLE Steaks         ANDOVER NATIONAL BANK Andover, Massachusetts       Andover, Massachusetts       ADDITIONS TO LIBRARY		3—Ames—Decision—time adv. 0—Forfeit—injury 0 1 1-2 0	House. Any boys wishing to join the club are asked to see Deming in Foxcroft 10. FIRST CLUB BASKETBALL	Tea Room LUNCHES and DINNERS Week End Guests Accommodate 109 Main St. Tel. 8965 Ander
SCHEAFFERS Pen and Pencil Sets \$5.00Gunther Ramin was born in Karlsrühe on October 15, 1898. He was musically inclined in his vouth and is for the most part self- taught. At the age of nineteen he received the coveted position of or- ganist of St. Thomas's Church, where he succeeded Straube. At the Bach Festival at Leipzig in 1920. his performance placed him in the front rank of German organists. His reputation since then has spread tremendously.games this afternoon, all four teams are looking forward to cap- the first game of which starts at 4:30 this afternoon in the Gym. Porter, Kinney, Chabau, and Bar- bour are the mainstays of the strong Gaul team. The Roman are have McWilliams, Johnson, and Bigler around which to build their Hour, \$1.00 Every Hour AtterHILLIPS ANDOVER RIDING STABLE Riding, Polo and Jumping Lessons Tel.3ANDOVER NATIONAL BANK Andover, MassachusettsAndover, MassachusettsADDITIONS TO LIBRARYThe first games this afternoon the Gauls the Saxons. QuartersSANDWICHES Steaks Lunches C	Andover, Mass. THE ANDOVER BOOKSTORE Outfitters to Phillips Academy	Continued from Page 1) Innsbruck was very admirable. The Bach Chorale-prelude was also handled exceedingly well by Mr.	Romans; The Saxons, The Gauls LENGTH OF QUARTERS WILL BE SIX MINUTES	e "Epheds" Squibb in convenient form — to use at the first signs of a head cold
Bach Festival at Leipzig in 1920.       have McWilliams, Iohnson, and       Lessons       Tel.3         ANDOVER NATIONAL BANK       his performance placed him in the front rank of German organists.       have McWilliams, Iohnson, and       Lessons       Tel.3         Andover, Massachusetts       His reputation since then has spread tremendously.       as yet, doubtful of their starting line-ups.       In the first games this afternoon, the Romans meet the Greeks, and the Gauls the Saxons. Ouarters       SANDWICHES         Steaks       Lunches       Candy       Beverages         Appetizing Breakfasts       His the double the first games the Greeks, and the Gauls the Saxons. Ouarters       Duitter the Gauls the Saxons. Ouarters       Appetizing Breakfasts	Pen and Pencil Sets <b>\$5.00</b> 1933 Diaries and Calendars	Gunther Ramin was born in Karlsrühe on October 15, 1898. He was musically inclined in his youth and is for the most part self- taught. At the age of ninetcen he received the coveted position of or- ganist of St. Thomas's Church where he succeeded Straube. At the	a games this afternoon, all fou teams are looking forward to cap turing honors in the coming race the first game of which starts a 4:30 this afternoon in the Gym Porter, Kinney, Chabau, and Bar bour are the mainstays of the strong Gaul team. The Roman	THE HARTIGAN PHARMAN PHILLIPS ANDOVER RIDING STABLE Riding, Polo and Jumping
Travelers Checks Letters of Credit Abraham-On Alpine Heights and will be limited to six minutes each British Crags THE BURTT HOUSE	Andover, Massachusetts	Bach Festival at Leipzig in 1920 his performance placed him in the front rank of German organists. His reputation since then has spread tremendously. ADDITIONS TO LIBRARY	<ul> <li>have McWilliams, Johnson, and Bigler around which to build thei team. The other two teams are as yet, doubtful of their starting line-ups.</li> <li>In the first games this afternoor the Romans meet the Greeks, and the Gauls the Saxons. Ouarter</li> <li>will be limited to six minutes each</li> </ul>	Lessons Tel. 3 Horace on Sunday afternoon-\$2.00 Fire Hour, \$i.00 Every Hour After SANDWICHES Steaks Lunches C: Candy Beverages Appetizing Breakfasts THE BURTT HOUSE

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varsity teams, have Eighteenth Century Philosophers | their teams into shape during the past week and in spite of the short period for practicing are looking forward to well-played openers.

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